

MEET THE TEAM

Shi Von Lam - Key Account Manager Oleon Health & Beauty Asia Pacific



THE JOB

What is your position?

I am the Key Account Manager of Oleon AP, Health & Beauty Division

What do you like most in your job?

For me, flexibility and the entrepreneurial culture in the organization are important, as they give me freedom to develop further and to grow into my role based on my strengths.

What's your favorite product in Oleon's portfolio?

I'd say Jolee 7244, as it is a multifunctional product that can be used for various product applications and formats. I really like the marketing story around it and appreciate that it has a high product performance too.

What is important to you in your contact with customers?

I always want to bring value to the customer's table and understand everything from their point of view.

ABOUT SHI VON

When and why did you join Oleon?

I joined Oleon in October 2020. I believe in Oleon's goals in terms of sustainability & adhere to the vision in expanding the business worldwide. I personally believe that I can be of value and will help to contribute to this vision.

What's your background?

I graduated with a Bachelors Degree in Biotechnology. I started my career as an R&D Chemist and afterwards made a switch to Technical Sales. Now my key focus is developing sales strategies with key accounts.

Describe yourself in 3 words

I would say: persistent & empathic. I also strongly believe in the quote: "Work hard but do not forget to play hard too".

What do you do in your free time ?

I usually spend quality time with friends and family, in combination with good food. As mentioned, a good work-life balance is my basis for a healthy lifestyle. I have a passion for yoga and practice it often for a good wellbeing during my free time.

"Our Jolee 7244 is my favorite product because it's a multifunctional product that can be used for various product applications and formats. I really like the marketing story around it and appreciate that it has a high product performance too."